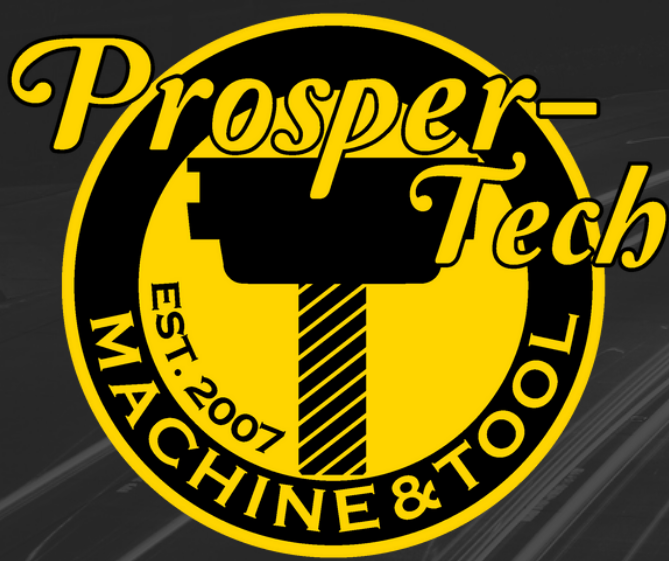



AIAM MEMBER HIGHLIGHT



Heidi Devroy, CEO
Prosper-Tech Machine & Tool LLC
Richmond, MI
<https://www.prosper-tech.net/>

 [prosper-tech-machine-&-tool-llc](https://www.linkedin.com/company/prosper-tech-machine-&-tool-llc)

 [hightoleranceexperts](https://www.facebook.com/hightoleranceexperts)

Heidi Devroy co-founded Prosper-Tech with her husband, Bob, in 2007. What began in their home garage as an injection tool building company for the automotive industry strategically evolved into a Build-To-Print machining company now serving the medical, aerospace/space and defense industries. Core competencies include CNC milling & turning with 5-6 axis capabilities. In recent years, the company has attained AS9100 certification, NIST 800-171 compliance and status as a prime government contractor.

TOTAL NUMBER OF EMPLOYEES

13

Number of employees engaged in your aerospace activity?

13 Employees

PRESENCE IN MICHIGAN AND IN OTHER STATES/COUNTRIES.

"Located in Macomb County; serving customers throughout the United States."

WHAT OPPORTUNITIES DO YOU SEE EXIST IN MICHIGAN FOR THE AEROSPACE INDUSTRY?

"The biggest opportunity I see for the aerospace industry in Michigan is the ability to expand its supply chain by utilizing the established capabilities and talent of Michigan's existing manufacturing base."

WHAT ARE SOME OF THE ECONOMIC IMPACTS OF YOUR COMPANY BEING LOCATED IN MICHIGAN

"We are positively impacted by the strong supply chain and the access we have to a highly skilled manufacturing-focused workforce."

WHAT HAS BEEN, IN YOUR OPINION, YOUR COMPANY'S GREATEST ACCOMPLISHMENT?

"Reaching our company's fifteenth anniversary in 2022 was a great milestone for us. Starting our company from nothing in our home garage in 2007 and growing it to a second stage multi-million-dollar company was not something we ever imagined happening in those early years.

Another milestone we experienced recently was having our son and daughter-in-law join the company as part of our succession plan. The skills and experience they bring to the table from their prior experiences working in large manufacturing companies will help us execute our strategic growth plans as we take our company to the next level."

WHAT ARE YOUR GOALS AND VISION FOR YOUR COMPANY OVER THE NEXT FIVE TO TEN YEARS?

"Over the next five to ten years we plan on strengthening and growing our current operations, expanding our customer base, continuing to "teach the trade" to the next generation of skilled workers and carrying out our succession plans to ensure we have a sustainable business that continues into the next generation."

HOW DOES THE AEROSPACE ASPECT OF YOUR BUSINESS BENEFIT FROM THE AUTOMOTIVE INDUSTRY IN MICHIGAN?

"From our perspective, the greatest benefit of having prior experience with the automotive industry was having a foundation in place as we diversified into aerospace. With our existing machining capabilities and skilled workforce, we could focus on meeting the additional quality aspects the aerospace industry requires."

AS AN AIAM MEMBER, WHAT DO YOU SEE AS SOME OF THE BIGGEST CHALLENGES FACING MICHIGAN AND THE AEROSPACE INDUSTRY?

"As an AIAM member and Michigan small business owner working in this space, one of the biggest challenges is having most large aerospace companies located in other states utilizing their local supply chains. Even though we hear capabilities we have are in demand, it is challenging to make inroads and become a supplier for these companies."

