

AIAM MEMBER HIGHLIGHT



Teri Fritz, CEO
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Dolphin Manufacturing, Inc.
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 [dolphinmanufacturing](https://www.facebook.com/dolphinmanufacturing)

Dolphin was established in 1980 as a family-owned CNC machining business, still run by the original owners and family today. Originally offering automotive aftermarket and fabrication machining, Dolphin branched into the aerospace market in 1983 producing air cargo floor systems components, aircraft framework, custom hinges, ramps, rails, and hardware.

TOTAL NUMBER OF EMPLOYEES

22

Number of employees engaged in your aerospace activity?

19 Employees

PRESENCE IN MICHIGAN AND IN OTHER STATES/COUNTRIES

"Dolphin's main customers are in Michigan, North Carolina, New York, and Maryland."

WHAT OPPORTUNITIES DO YOU SEE EXIST IN MICHIGAN FOR THE AEROSPACE INDUSTRY?

"Being located within 2 hours of our Michigan partners (customers and suppliers) allows us the opportunity to quickly respond to and service customer needs."

WHAT HAS BEEN, IN YOUR OPINION, YOUR COMPANY'S GREATEST ACCOMPLISHMENT?



"Reaching 42 years in business, mainly due to our ability to be diverse in our machining capabilities, and finding success in the focused commitment to working closely with our customers to solve their most complex machining needs. "We always know we can count on Dolphin" is a common phrase we hear."

WHAT ARE YOUR GOALS AND VISION FOR YOUR COMPANY OVER THE NEXT 5 AND 10 YEARS?

"Our vision in the coming years is to expand our partnerships into the aircraft, aerospace, and other industries while increasing sales and growing our skilled labor force."



AS AN AIAM MEMBER, WHAT DO YOU SEE AS SOME OF THE BIGGEST CHALLENGES FACING MICHIGAN AND THE AEROSPACE INDUSTRY?

"Michigan has long and proudly been dominated by the automotive industry. We are thankful for groups such as AIAM advocating for a focus on aerospace small businesses, especially on the national stage. It is also imperative that Lawmakers are diligent in getting major aerospace companies to focus on the strong manufacturing presence in Michigan."

