

## AIAM MEMBER HIGHLIGHT



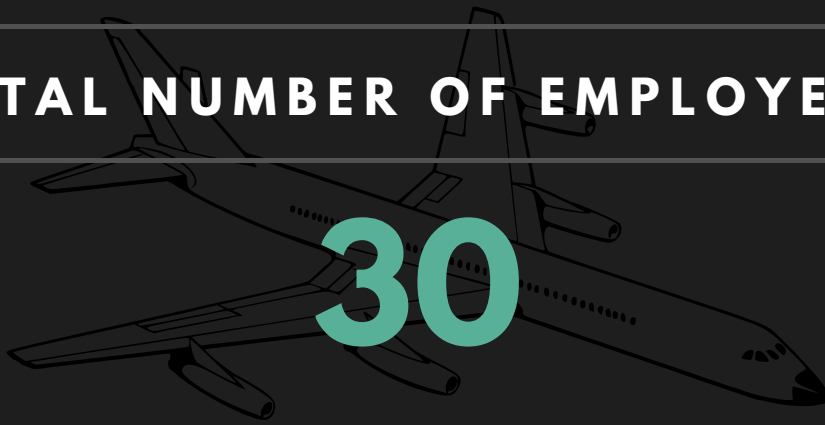
*Jackson Flexible Products | Jackson, Michigan  
Lacey Fausneucht, Chief Operating Officer*

[www.jacksonflex.com](http://www.jacksonflex.com)

Jackson Flexible Products (JFP) is AS9100D certified and undergoing NADCAP certification for the manufacturing of molded and over-molded rubber products. We excel in the production of low-to-middle volume, critical performance parts.

With a history spanning over fifty years, we have a library of over 3,500 custom, as well as common, compounds and in-house milling and testing to meet the most stringent specifications.

### TOTAL NUMBER OF EMPLOYEES



We also have unique access for a company our size to finance, operations, and technical expertise as our current owners bring decades of experience consulting to companies from JFP size to Fortune 500 clients.

### **WHAT ARE YOUR COMPANY'S GOALS?**

"Despite its long history, JFP began to expand its market research only recently. We have tripled sales over the last three years and have concurrently installed the infrastructure, capability, and culture to continue that trajectory into the foreseeable future. Our goal is to be **the** strategic supplier to key aerospace companies for critical parts that other vendors can't or won't offer."

### **GREATEST ACCOMPLISHMENT**

"We are compelled to acknowledge the vision and expertise of the Company's founder. We are also proud of the transition we have accomplished over the last three years to position JFP to scale its market without compromising the value proposition upon which we were founded."

### **INTERESTING FACT ABOUT JFP**

"Our founder was the rubber procurement manager of a large aerospace company. Frustrated by the nagging quality and shortcomings of its rubber part suppliers, he left a promising corporate career to form JFP."

### **HOW HAS AIAM BENEFITED YOUR COMPANY?**

"AIAM gives a smaller company like JFP the ability to interact with key players in the aerospace industry. It provides a unique forum for us to present our value proposition to national and global companies with whom we would otherwise struggle to gain an audience. AIAM helps us to be a visible part, and beneficiary, of the Michigan aerospace growth initiative."